# PARTNER PROGRAM

The International Right of Way Association (IRWA) Partner Program is designed to make purchasing annual memberships for your agency or corporate employees easy and financially attractive.

# **BENEFITS**

The Partner Program extends special benefits and incentives to entities that purchase multiple memberships. All entities that participate in the Partner Program are eligible for the following benefits:

- Transferable Memberships
  - Memberships purchased under the Partner Program are transferable. This preserves your investment when an employee leaves your entity or is no longer involved in the right of way profession.
- Waived Application Fee
  Under the Partner Program, the \$25 application fee for each new member is waived.
- > Streamlined Invoicing
  Your entity will receive a single, annual invoice from IRWA for all membership fees under the Partner Program.

# **ADDITIONAL TIERED BENEFITS**

Entities that purchase 20 or more memberships in a year will be categorized in the following tiers and will qualify for additional tier-specific benefits:

Tier	Number of Annual Memberships
Tier I	20 - 39
Tier II	40 - 69
Tier III	70+

#### **Discounted Membership Pricing**

Tiered entities will receive the following membership discount for each member, based on the current membership rate of \$225.00:

Tier	Discounted Membership Rate	Membership Rate Discount
Tier I	\$215.00	4.4%
Tier II	\$205.00	8.9%
Tier III	\$195.00	13.3%



## **Free Course Registrations**

Each calendar year, tiered entities will receive two free one-day course registrations when their number of paid IRWA course registrations equals the number of members that entity has in the Partner Program.

Further, each calendar year, tiered entities will receive an additional free one-day course registration when their number of paid IRWA course registrations equal twice the number of members that entity has in the Partner Program.

For example, if an entity has 35 memberships in the Partner Program, the entity will receive two free one-day course registrations upon purchasing 35 IRWA courses. If within the same calendar year the entity purchases an additional 35 IRWA courses, it would receive another one-day registration in addition to the first two free course registrations received.

## **Renewal Incentive**

Tiered entities are eligible to receive one-day course registration credit by renewing an existing Partner Program agreement from the immediate previous calendar year.

Tier	Number of Free Course Registrations
Tier I	1
Tier II	2
Tier III	3

#### **Job Board Discount**

Tiered entities receive a discount on listed prices for job board advertisements on the IRWA website.

Tier	Job Board Advertisement Discount
Tier I	5%
Tier II	10%
Tier III	15%

#### **Complimentary Conference Registration**

Each calendar year, tiered entities will each receive one free Annual International Education Conference registration.

## CONTACT

Entities that are interested in discussing the benefits of the Partner Program and how to enter into an agreement can contact Charlie Nobles, Chief Executive Officer at 310-527-9938 or **nobles@irwaonline.org.** 

